



A Corporate CEO witnesses as the company HRM is awarded her course certificate. Another CEO receives her certificate as her GM looks on

SME Capacity Building Solutions

- Business Advisory And Coaching Services
- Entrepreneurship Training And Development
- Business Process Improvement Services
- Proposal Writing And Strategic Business Plans
- Business Performance Reviews
- Research And Market Surveys etc

Some common questions on Business

- Where is your business today?
- Where would you want it to be?
- What will prevent it from getting there?
- How will you deal with the ensuing and emergent challenges?
- Which challenges will you address first or last and why?
- Finally, is your staff workforce achieving full performance potential?

At Newtimes Business Solutions, we will work with you to develop answers to these questions and more through incisive consultancy and training solutions.

Why wait longer?

We have a long list of satisfied customers who can give testimony of their experiences. We look forward to a warm working relationship with you, our prospective customer

Newtimes Business Solutions
 Utalii Hse, Uhuru Highway, 3rd Flr,
 P.O. Box 55546-00200
 Tel No: +254 20 2245425/2245853
 Fax: +254 20 2246659
 Nairobi, KENYA
 Email: info@newtimesconsultants.com
 Web: www.newtimesconsultants.com



Customer Service

WELCOME

WORKING HOURS - MONDAY TO FRIDAY -

8,00 AM TO 5,30 PM

SATURDAYS - 8,30 AM TO 1,00 PM



Inspiring Change

Newtimes Business Solutions

Managing business is a major challenge today. This is occasioned by dynamic changes arising from globalization, competition and rapid technological advancements amongst other factors.

As soon as one cycle of challenges is addressed, another one emerges. In this realization, Newtimes Business Solutions offers a comprehensive approach to organizational development through holistic training and Consulting Solutions as a way of addressing the existing and emergent business challenges.

Our Motto

Inspiring Change.

Our Mission

We contribute to enterprise and human resource development for sustainable business growth in Kenya, COMESA region, Africa and the global perspective, through providing customized training and consulting solutions to industry.

Our Vision

We will be the Trainers and Enterprise development Consultants of choice in the region

Our Philosophy

Promotion of enterprise development contributes to the improvement of the welfare of humanity through continued eradication of poverty.

Our Principle:

Continually taking business to the next level

Consulting and Training Solutions for Top Performance

The employment life cycle begins at engagement and ends when you exit.

The exit could be through retirement, resignation or termination. Proper and early identification of the most appropriate career helps one to maximize on his/her potential during formal employment. It also helps one to remain economically active over a lifetime

Our Objectives

- To provide wholesome human resource development solutions through performance and productivity management training and enhancement solutions
- To identify and implement training needs aimed at helping people to achieve their performance potential
- To enhance organizational capacity building for improved performance

Our Core Values

Customer Focus
Continuous improvement
Social responsibility

Professionalism
Integrity
Simplicity



Skills development seminar

Training Methodology

- Conventional Lectures
- Group-work & Plenary Presentations
- Interactive Discussions
- Audio Visual aids
- Role playing
- Business games
- Digital lectures

The Benefits

Improvement on:-

- Motivation
- Creative Thinking Skills
- Problem Solving Skills
- Decision Making Skills
- Peoples Skills
- Behavior and Attitude Change
- Overall Organizational Efficiency and therefore Profitability

Our Training Programs

Leadership and Management Development
Sales and Marketing Management Processes and Strategies
Outplacement or Retirement Process
Entrepreneurship Development

Why do we stand out from others?

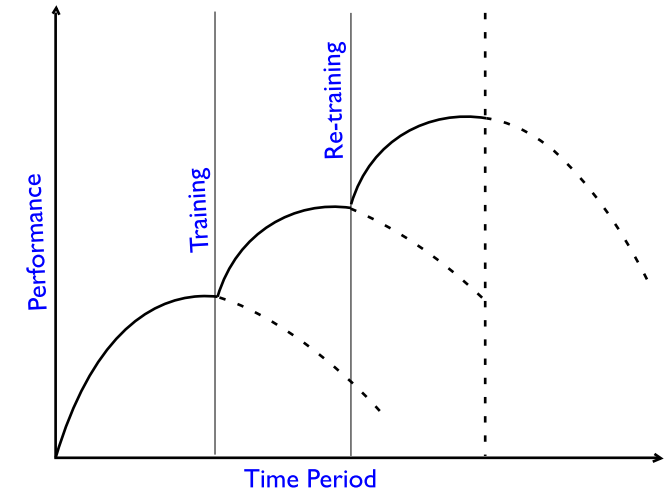
- The Managing Consultant is a Founder Member of the Professional Trainers Association of Kenya - PTAK
- We are a DIT - Directorate of Industrial Training Certified Training Firm
- The Managing Consultant is a Certified Professional Trainer in Kenya
- The Managing Consultant is a widely published business/inspirational writer and Editor of the thought provocative Newtimes E-Newsletter (since September 2006)
- We are multi-skilled and hands on consultants who are able to easily relate the theory and practice of business for easy application
- We are critical thinkers who are always able to see the bigger picture
- We are flexible and able to adapt to client needs
- As change agents, we comprehend not only the past but also current global trends, a situation that enables us to guide our clients through the future

Our specific Training and consulting solutions

Staff Motivation and Capacity Building Training is our Flagship program. This innovative 4 tier bottom up, Transformational and Corporate (Re -) Branding Solution has content for:-

- Junior / general staff
- Technical staff, supervisors / middle managers and
- Senior Organizational Managers

The 4th tier is the unique Applied Business Leadership Skills Training for CEOs and Business Executives/ Senior Managers



Effect of training & consulting on performance

Other Key Training Solutions

- Effective Communication and Management in Multi-Cultural Organizations
- Customer Care and Management Training
- Team Building and Management
- Business Strategy and Strategic Thinking
- Managing Change Successfully
- Financial Management Training
- Financial Awareness for Non Financial Persons
- Marketing Management and Sales Training
- Leadership Training and Development
- Out Placement Training and Consultancy
- Business Ethics and Values
- Effective HRM Strategy
- Personal Branding and Career Alignment/Transition

Note: All our training programs adopt the transformative Experiential Learning Process

Our Strategy

We develop long term partnerships with our clients We in particular continually help them in maximizing their potential through Customized training and incisive consulting solutions We believe in value addition through measuring performance by conducting training impact analysis and other performance monitoring interventions for our esteemed clients..